

IRCTC E-ticket Sales Up 14%, but Service Charge Removal Hurts Income

NET PROFIT RISES 3% Revenue falls 3% to ₹1,544 cr in FY18

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Mumbai: The Indian Railway Catering & Tourism Corp (IRCTC) sold train tickets worth ₹28,475 crore online in the year ended March 2018, growing 14% from a year earlier, but its overall income dipped due to withdrawal of service fee charges.

The government-owned portal posted a 3.1% decline in revenue to ₹1,544 crore, while its net profit rose 3.4% to ₹222 crore. Historically, its revenue came from service charge on tickets, sales of Rail Neer packaged water, onboard catering services, and licence fees from outsourced catering vendors.

But the service charge earlier levied by IRCTC at ₹20 per e-ticket for non-AC classes and ₹4 per e-ticket for AC classes were withdrawn by the Ministry of Railways after November 2016 to promote digital payment post-demonetisation.

"The withdrawal of service charge has resulted in a loss of ₹693 crore during 2017-18 in turnover for IRCTC. The annual expenditure of ₹80 crore incurred on the ticketing system on website, marketing, operation and after-sales service is being compensated by the ministry of railways," IRCTC said in its latest filing with the Registrar of Companies.

An email sent to IRCTC for comments went unanswered till press-time on Friday.

A year ago, it had lost revenues of ₹575 crore due to the same reason, which means it had to forgo nearly ₹1,268 crore in ticketing revenue since November 2016, revealed the data from the past two years filings.

Until two years ago, internet ticketing division accounted for nearly 40% of IRCTC's total income and over 80% of the profit. This has now reduced to just 13% contribution to total revenues and 35% to profit. In FY18, income from Internet ticketing shrank 57% to ₹204 crore while net profit was lower by 46% at ₹101 crore.

However, rising digitalisation helped in attracting more bookings — IRCTC booking

On Slow Track



₹103 cr
Amount earned through advertisement



IRCTC's revenue down 3.1% to ₹1,544 cr

SOURCES OF REVENUE FOR IRCTC HISTORICALLY



Service charge on tickets



Sale of Rail Neer packaged water



Catering services



Licence fees from outsourced catering vendors

Service charge was withdrawn by govt after Nov 2016 to promote digital payment post demonetisation

Income from Internet ticketing shrank 57%



now accounts for 65.83% of the reserved tickets on Indian Railways booked online, compared with 58.5% two years ago. Last fiscal, it had booked about 24.6 crore tickets during the year, a jump of 18% from a year-ago period.

"Though the withdrawal of service charge on tickets has reduced the income from this segment, efforts are being made to encash full potential of the website along with mobile application schemes by data

monetisation, e-auctioning, retail management, etc.," said IRCTC in its filing.

IRCTC is also tapping the rail portal's visitors and earned ₹103 crore through advertisement, SBI co-branded and other loyalty cards. The subsidiary of the Indian Railways is also looking to monetise segments such as packaged water and catering. The Rail Neer business generated ₹161 crore, while the catering department made ₹264 crore for IRCTC.



GODFREY PHILLIPS INDIA LIMITED

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NOTICE

Pursuant to Regulation 29(1)(a) read with Regulation 47(1)(a) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby notified that a Meeting of the Board of Directors of the Company will be held on Saturday, the 3rd November, 2018 at 1:00 P.M. to, inter-alia, consider, approve and take on record of the Standalone Unaudited Financial Results for the second quarter and half year ended 30th September, 2018.

The information contained in this notice is also available on the Company's Corporate website www.godfreyphillips.com and on the website of the stock exchanges, www.bseindia.com and www.nseindia.com.

For GODFREY PHILLIPS INDIA LIMITED

Place : New Delhi
Dated : 26th October, 2018

(SANJAY GUPTA)
COMPANY SECRETARY

Jet Airwa

PTI

Mumbai: Naresh Goyal-pron Airways has given pink slips to employees, including some senior executives, who were working in the airline's crucial in-flight services, to curtail costs amid the cash crunch, an airline source said. The employees received termination notices this month.



Extract of stand

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2.	Net profit for the perio
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5.	Total comprehensive i
	period (after tax) and
6.	Paid-up equity share
7.	Other equity excluding
8.	Earnings Per Share
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	Basic and diluted (in

NOTES:

- The above is an extract o (Listing Obligations and I Stock Exchange Website
- The above statement of I the meeting held on 26th C

Place: Bangalore
Date: 26th October, 2018